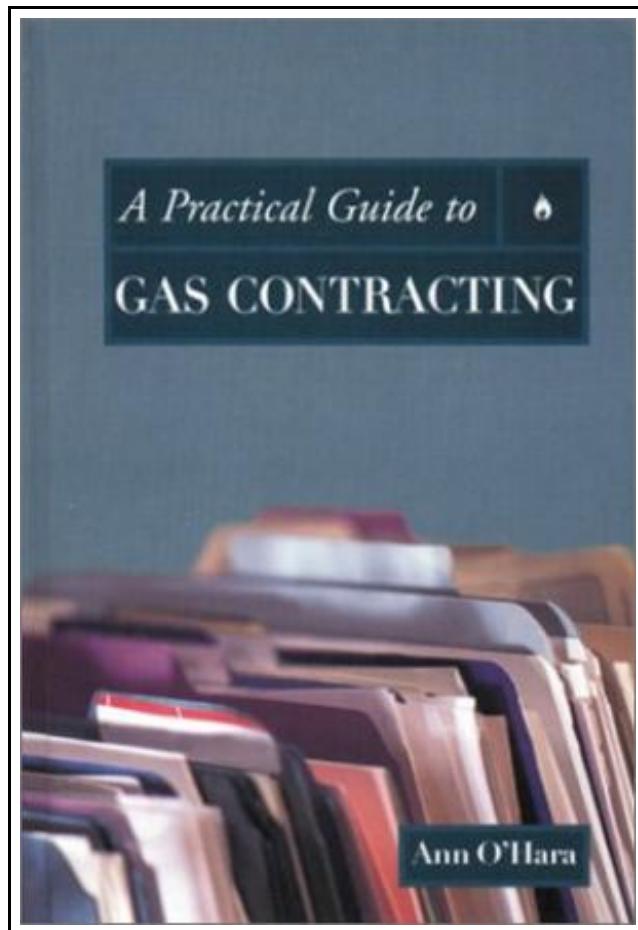


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Pennwell Books, United States, 2000. Paperback. Book Condition: New. 235 x 161 mm. Language: English . Brand New Book. About the book: Deregulation has brought many changes to the natural gas marketing industry, including hedging activities that have led to new pricing strategies. In this practical guide, author and energy contract law specialist Ann O Hara takes a comprehensive look at gas contracts and the significant changes they have gone through due, in part, to FERC Order 636 as well as activism of the gas industry Standards Board (GISB). She further explains how gas producers and their customers can take full advantage of these newly modeled gas contracts, making this an essential read for anyone involved in producing, marketing, brokering, and using natural gas. Features and Benefits: Complete history of the gas industry Explanation of the differences between old and new contracts Overview of the changing roles of FERC and state regulators Gain better leverage through understanding the market Make buying and selling gas more efficient and cost-effective Know how to meet or exceed state and federal regulations Be ahead of the game when planning marketing initiatives. About the author: Attorney and author Ann O hara is President of the Consulting Division of O Hara Associates in Lincoln, Nebraska. A member of the Nebraska Bar Association and the American Bar Association, she specializes in energy contract law, commodity swaps and electronic trading, and contract and intellectual property issues. In addition, she develops and presents seminars on gas contracts and OTC derivative documentation, teaches a contract class for the GISB, and is a frequent guest speaker and lecturer at various industry events. In past years, Ann has worked as a lobbyist, in a client training and development and drafting and negotiating legislation.

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