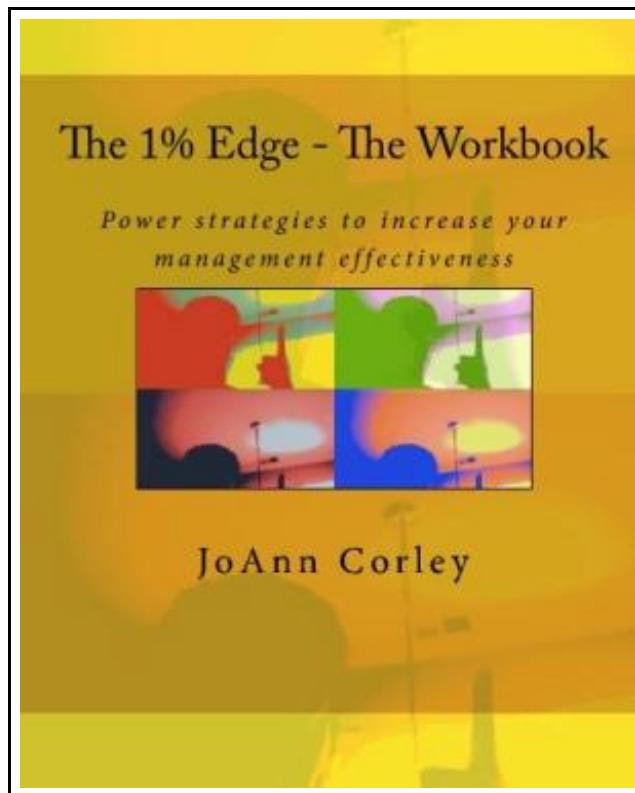


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Createspace, United States, 2010. Paperback. Book Condition: New. Workbook. 254 x 203 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. This is the expanded-workbook version of the same title. It includes additional explanations, tips, and coaching questions to prompt you to action. It is meant to be written in and used as an active coaching tool. How It Came to Be In the years that I've conducted seminars across the country, I've come to this conclusion: relevant knowledge can come in small packages. It could be one quote, one principle that when applied can gain significant results. I once coached a derailing executive where it was determined that the most essential action to turning around his performance was taking the time to plan. You mean it was something as simple as applying one principle - taking the time to plan was the initial targeting solution? Believe it or not - yes! The simple act of planning his week and in that mapping in his schedule the most critical, non-negotiable actions got immediate, necessary results. In fact, within a few weeks, his direct report saw a complete turn around in his performance. Awh.there s the formula - one simple principle applied generated a significant, meaningful, intended result. There in lies the premise of this book. This workbook includes short, expanded comments of the simple tips, principles, and how-tos. This is targeted learning for busy people. The tips are broken up into categories; areas that you may want to target for development. Each is what I consider a high-impact area. High-impact means if there is growth in that area, there will be a greater measure of satisfying results. The mantra of this book? Learn, plan, act, and pass it on. Update: There is now a companion blog...



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